KANSAS RACING AND GAMING COMMISSION

MINUTES - MARCH 13, 2020

CALL TO ORDER (A.)

Chairman Brandon Jones called the March 13, 2020 meeting to order at 10:00 a.m. The meeting was held in the East Tower Conference Room of the Eisenhower State Office Building, 700 SW Harrison, in Topeka, KS. Commissioners David Moses, Kelly Kultala, Larry Turnquist, and Dave Myres were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Director of Electronic Security and I.T. Dennis Bachman, Director of Electronic Gaming Roger Bailey, Director of Security Joe Herridge, Enforcement Attorney Michelle Neis sitting in for Recording Secretary Sarah Lynch-Chaput, and other staff.

MOTION, APPROVE AGENDA (B.) Commissioner Turnquist (Myres) moved to approve the agenda. Motion carried unanimously.

MOTION, APPROVE FEBRUARY 14, 2020 MEETING MINUTES (C.1.) Commissioner Myres (Turnquist) moved to approve the minutes of the February 14, 2020 meeting. Motion carried unanimously.

MOTION, APPROVE CONSENT AGENDA (D.) Commissioner Turnquist (Myres) moved to approve the consent agenda. Motion carried unanimously.

LOTTERY GAMING FACILITY REPORTS/ITEMS; BOOT HILL CASINO & RESORT (E.1.a.)

Diane Giardine, General Manager, reported:

- February 2020 revenue numbers compared to February 2019:
 - o Total gaming revenue increased 6.52%
 - o Total slot revenue increased 5.84%
 - o Table games revenue increased 11.85%
- Upcoming Promotions:
 - Earn & Eat Mondays
 - Weekly Food and Beverage Specials
 - o Comp Point Multiplier Thursdays
 - o Free and Earn and Win Gift Promotions
 - o Big Draw
 - o St. Patrick's Day Specials
 - o \$5 Blackjack

- o 10X Odds on Craps
- **Upcoming Events:**
 - o Harlem Globetrotters, March 10
 - o Fairytales on Ice, March 27
 - o Jeff Dunham, April 3
 - o Bridal & Women's Day Out Expo, April 19
 - o Everclear with Fastball, April 25
 - o Lee Brice, May 9
- At the request of the Commissioners, Ms. Giardine described what measures Boot Hill Casino is taking to prepare for and react to the covid-19 coronavirus.

LOTTERY GAMING **FACILITY** REPORTS/ITEMS; KANSAS **STAR** (E.2.a.)

Jeff Babinski, Vice President and General Manager, reported:

- February 2020 revenue numbers compared to February 2019:
 - o Admissions up 5.62%
 - o Total gross gaming revenue up 9.95%
 - o Slot coin-in up 7.36%
 - o Slot hold up 0.24
 - o Table games drop up 6.78%
 - o Table games hold up 0.17 points
 - o Poker room revenue down 2.69%
- Past Events and Promotions:
 - Wichita Flea Market, February 15th and 16th
 - o Prom of the Ages, February 22nd
 - o USA Wrestling District II, March 6th and 7th
- Upcoming Events and Promotions:
 - o Clint Black, March 13th
 - Wichita Flea Market, March 21st and 22nd
 - o Rock of the 70s featuring Foghat, April 11th
 - o Wichita Flea Market, April 18th and 19th
 - o Marauders Car Show, April 25th
- At the request of the Commissioners, Mr. Babinski described what measures Kansas Star Casino is taking to prepare for and react to the covid-19 coronavirus.

LOTTERY GAMING **FACILITY** REPORTS/ITEMS; HOLLYWOOD CASINO AT

KANSAS SPEEDWAY

(E.3.a.)

Rick Skinner, Vice President and General Manager, reported:

- February 2020 revenue numbers compared to February 2019:
 - o Admissions up 21.6%
 - Total gaming revenue was \$13.9 million, an increase of 16.5%

- Slot revenue was \$12.4 million, an increase of 18.9%
- Table games revenue was \$1.5 million, a decrease of 0.3%
- Past Events and Promotions:
 - o Winners Giveaway, February 15th
 - o VIP High Limit Pull Party, February 18th
 - o Mardi Gras Bash for Cash, February 22nd
 - o Blizzards of Cash, February 25th
 - o mychoice Millionaire Slot Tournament, February 28th
- Upcoming Events and Promotions:
 - \$20,000 Money Madness Table Games Promotion, March 1st – March 27th
 - o \$200,000 Sporting KC Kick Picks, now October
 - o Hollywood Hi-Lo, March 13th and 20th
 - o \$250,000 Risky Bonus, March 27th
 - o \$35,000 Winners Giveaway, March 28th
 - o Kansas Lottery Scratch Ticket Giveaway, April 3rd
- At the request of the Commissioners, Mr. Skinner described what measures Hollywood Casino is taking to prepare for and react to the covid-19 coronavirus.

LOTTERY GAMING FACILITY REPORTS/ITEMS; KANSAS CROSSING CASINO (E.4.a.)

Jeff McCain, General Manager, reported:

- February 2020 revenue numbers compared to February 2019:
 - Admissions increased 7.9%
 - o Net slot revenue increased 11.7%
 - Table games revenue decreased 18.4%
 - Net gaming revenue increased 9.2%
- Past Events and Promotions:
 - o Bulova Watch giveaway, February 1st
 - Sherpa throws giveaway, February 8th
 - Make it a Double Slot Tournament, February 15th
 - Nested mixing bowl set giveaway, February 22nd
 - Leap into a Heap of Cash \$50,000 Giveaway, February 29th
 - o Live matinee of Tribute to the Stars, every Wednesday
 - Heartbreak Smash and Grab (top prize \$2,500), every Friday
 - Clash of the Champions 1, February 22nd
 - o Colt Ford, February 28th
 - Hairball, February 29th

- Upcoming Events and Promotions:
 - o Lucky Leprechaun Slot Tournaments, every Tuesday
 - o Outdoor lighting set giveaway, March 7th
 - o Table games Hot Seats and Bracket Buster Slot Tournament, March 7th, 14th, 21st, 28th
 - o KCC Logo Pullover, March 14th
 - o VIP Free Slot Pull, March 20th
 - \$5 Brew'Tus Ales and Pizza in 2 Brothers Restaurant, March 21st
 - Topaz and Gold members brunch, March 22nd
 - Outdoor sleeping set giveaway, March 27th
 - o Luggage giveaway, March 29th
 - o Little Texas, March 7th
 - o LOL Comedy Club, Thursdays
- At the request of the Commissioners, Mr. McCain described what measures Kansas Crossing Casino is taking to prepare for and react to the covid-19 coronavirus.

COMMISSION ITEMS – OLD BUSINESS (F.)

There were no old business items.

COMMISSION ITEMS – NEW BUSINESS (G.) There were no new business items.

PUBLIC COMMENTS (H.)

There were no public comments.

STAFF REPORTS (I.1.a. and I.2)

Michelle Neis, Enforcement Attorney, reported on the Voluntary Exclusion Program statistics for the month of February 2020.

Executive Director Brownlee reported:

- K.A.R. 112-105-1 amendment that the Commission approved on February 14, 2020 has been published in the state register and will become effective on March 20, 2020.
- Three of four casinos have an agreement with the Department of Administration to implement the Kansas Debt Set Off program. Hollywood Casino is now in negotiations to reach a similar agreement with Department of Administration.
- Senate passed Senate Bill 283 (23 15) and sent it over to the House Federal and State Affairs Committee.

- Outlined the major provisions of SB 283.
- Outlined the major provisions of HB 2671.
- Informational hearing will be held the week after this meeting regarding the Sedgwick County revote allowing electronic gaming machines to be operated at the racetrack.
- The April 17, 2020 commission meeting will take place in Topeka at 10:00 a.m.

MOTION, EXECUTIVE SESSION; ATTORNEY-CLIENT PRIVILEGE AND BACKGROUND REPORTS (J.1, J.2)

Commissioner Myres (Turnquist) moved that the Commission go into executive session for the purpose of confidential attorney-client privileged communications and reviewing the list of confidential backgrounds for licensing. In addition to the commissioners, those included in the executive sessions were the executive director and general counsel for attorney-client privilege and the commissioners, executive director, general counsel, and director of security for reviewing the list of confidential backgrounds for licensing. The total time for the executive session was anticipated to be thirty minutes until 12:00 p.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously and the meeting was adjourned to executive session at 11:30 a.m.

RECONVENE

The commission meeting returned to open session at 12:00 p.m. with all members present.

MOTIONS ON LICENSE APPLICATIONS (K.) Commissioner Turnquist (Myres) moved to *conditionally approve* 5 license applications, *deny* the request for reconsideration from 1 license applicant, and *approve* the remaining 148 license applications from the March 13, 2020 list of background reports referred to the commission for action. Motion carried unanimously.

OTHER BUSINESS (K.)

No other business.

ADJOURN (L.)

The next meeting of the commission is on April 17, 2020 at 10:00 a.m. in Topeka, KS. Commissioner Myres (Turnquist) moved to adjourn the meeting. Motion carried unanimously. The meeting was adjourned at 12:05 p.m.

SUBMITTED BY:

Larry Tunquist

Secretary

APPROVED BY:

Brandon Jones

Chairman